

(An Autonomous Institute)

Affiliated to VTU, Belagavi, Approved by AICTE, New Delhi, Recognised by UGC with 2(f) & 12 (B), Accredited by NBA & NAAC

DEPARTMENT OF MANAGEMENT STUDIES

About Department:

The MBA program was started in the year 2000 with a vision to impart management education. The Department of Management studies is approved by All India Council for Technical Education (AICTE), New Delhi and is affiliated to Visvesvaraya Technology University (Belagavi). Department of Management Studies offers a rigorous and intensive Master's degree in Business Administration aided by a diverse mix of academic and industry professionals. Students can pursue a choice of their specializations.

The program offers dual specialization courses in MBA in:

- Finance & Marketing
- Finance & Human Resource
- Human Resource & Marketing

Vision (Department):

The department strives to empower and impart value driven quality management education to the students from diverse backgrounds that move towards making sustainable and socially responsible future.

Mission (department):

- To create a healthy competitive environment for students in which they can enhance their knowledge and sharpen their skills
- To build intellectual capabilities based on the twin pillars of theory and practice
- To promote self-employment through entrepreneurship

Programme Educational Objectives

- a. To have a thorough understanding of the core aspects of the business.
- b. To provide the learners with the management tools to identify, analyze and create business opportunities as well as solve business problems.
- c. To prepare them to have a holistic approach towards management functions.
- d. To motivate them for continuous learning.
- e. To inspire and make them practice ethical standards in business.

Programme Specific objectives

PSO1: To guide and channelizes the transformation process of every management graduate by providing in-depth knowledge of business management and entrepreneurship embedded with ethics and a sense of social commitment and to make them to strive towards personal victory and value creation to society.

PSO2: To ignite a passion for multidisciplinary approach for problem solving, critical analysis and decision making by giving due importance for lateral thinking so that management graduates see things from a perspective which are not just simple but effective.

Programme outcomes

- PO1: Ability to apply the business acumen gained in practice.
- PO2: Ability to understand and solve managerial issues.
- PO3: Ability to communicate and negotiate effectively, to achieve organizational and individual goals.
- PO4: Ability to upgrade their professional and managerial skills in their workplace.
- PO5: Ability to explore and reflect about managerial challenges, develop informed managerial decisions in a dynamically unstable environment.
- PO6: Ability to take up challenging assignments.
- PO7: Ability to understand one's own ability to set achievable targets and complete them.
- PO8: Ability to pursue lifelong learning.
- PO9: To have a fulfilling business career.

Programme Educational	Programme Outcomes											
Objectives	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9			
a	√	√					√					
ь				√	√	√						
С	√		√		1	√	1					
d				√		V	V	V				
e		V	√					V	V			

MBA Program Structure and Credits

Year	Particulars	Credits	Total Credits
Ţ	I - Semester	24	40
1	II - Semester	24	48
	III - Semester	17	
	Certification Course	4	
II	Internship Study	6	52
	IV - Semester	9	
	Project Work	16	
	Total	100	100

SCHEME OF TEACHING AND EXAMINATION

		I Sem	este	r						
Subject Code	Title of the Subject	Course Category	Teaching hours per week			Duration of Exam Hours	Marks for		Total Marks	Credits
)	L	T	P	D	CIE	SEE		
MVJ20MBA11	Organisational Behaviour	PC	4	0	0	3	50	50	100	4
MVJ20MBA12	Managerial Economics	PC	4	0	0	3	50	50	100	4
MVJ20MBA13	Accounting for Managers	PC	4	0	0	3	50	50	100	4
MVJ20MBA14	Principles of Management	PC	4	0	0	3	50	50	100	4
MVJ20MBA15	Business Communication	PC	4	0	0	3	50	50	100	4
MVJ20MBA16	Business Statistics & Analytics	PC	4	0	0	3	50	50	100	4
	Total		24	0	0	-	300	300	600	24

		II Sen	neste	er						
Subject Code	Title of the Subject	Course Category	Teaching hours per week			uration of am Hours			Total Marks	Credits
		C	L	Т	P	Du Ex:	CIE	SEE		
MVJ20MBA21	Human Resource Management	PC	4	0	0	3	50	50	100	4
MVJ20MBA22	Financial Management	PC	4	0	0	3	50	50	100	4
MVJ20MBA23	Research Methodology	PC	4	0	0	3	50	50	100	4
MVJ20MBA24	Legal Aspects of Business	PC	4	0	0	3	50	50	100	4
MVJ20MBA25	Marketing Management	PC	4	0	0	3	50	50	100	4
MVJ20MBA26	Entrepreneurial Development	PC	4	0	0	3	50	50	100	4
_	Total		24	0	0	-	300	300	600	24

> SUMMER INTERNSHIP TRAINING (4 WEEKS)

Internship Training – The training report along with the company certificate should be submitted within the two weeks of the reopening date of 3rd semester. The training report should be around 40 pages containing the details of training undergone, the departments wherein he/she was trained with duration (chronological diary), along with the type of managerial skills developed during training. The training report should be sent to the Controller of Examinations by the HOD through the Principal, before the last working day of the 3rd Semester.

		III Sen	neste	r						
Subject Code	Title of the Subject	Course Category	Teaching hours per week			Duration of Exam Hours	Marks for		Total Marks	Credits
		Ca Ca	L	Т	P	Durat Exam	CIE	SEE	Warks	C
MVJ20MBA31	International Business Management	PC	4	0	0	3	50	50	100	4
MVJ20MBA32	Strategic Management	PC	4	0	0	3	50	50	100	4
MVJ20MBA33	Elective I ***	PE	3	0	0	3	50	50	100	3
MVJ20MBA34	Elective II ***	PE	3	0	0	3	50	50	100	3
MVJ20MBA35	Elective IIII ***	PE	3	0	0	3	50	50	100	3
Practical								•		•
MVJ20MBA309	Internship Study	EEC	-	-	2	-	50	50	100	6
MVJ20MBA310	2 Certification Course	EEC	-	-	4		50	50	100	4
	Total	•	17	0	6	-	400	400	800	27

^{***} Chosen electives should be from two streams of management of three electives each for Dual Specialization.

		IV Sen	neste	r						
Subject Code	Title of the Subject	e Category	Teaching hours per week			ion of Exam Hours	Marks for		Total Marks	Credits
		Course	L	Т	P	Duration Ho	CIE	SEE		C
MVJ20MBA41	Elective I ***	PE	3	0	0	3	50	50	100	3
MVJ20MBA42	Elective II ***	PE	3	0	0	3	50	50	100	3
MVJ20MBA43	Elective III ***	PE	3	0	0	3	50	50	100	3
Practicals										
MVJ20MBA47	Project Work	EEC	-	-		-	50	50	100	16
	Total					-	200	200	400	25

PC - Professional Core

PE – Professional Electives

EEC – Employability Enhancement Courses

ELECTIVES

	Sem.		PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	POS
		Organisational Behaviour	√		√						
		Managerial Economics	V	√						√	√
	Sem	Accounting for Managers	V			V					
	I	Principles of Management	√	V	√		√				
		Business Communication	V		√						
_		Business Statistics & Analytics	V	V							
Year 1			•		'	•		•		,	
		Human Resource Management	√	√		V	√		√		√
		Financial Management	V	√		V	√		√		1
	Sem	Research Methodology		V			√		√		
	II	Legal Aspects of Business	V								
		Marketing Management		√		V	√		√		
		Entrepreneurial Development	V	√					√		
		International Business Management				√	√				√
		Strategic Management	V	V		V	√	√	√	$\sqrt{}$	√
	Sem	Elective I		•							•
	III	Elective II			Giv	e Belo	w for E	Each St	ream		
7		Elective III									
Year 2		Internship Study	√	√		√	√	√	√	V	√
		F1 .: I	<u> </u>								
		Elective I	-		c.	D 1	c -	1 0			
	Sem	Elective II	-		Giv	e Belo	w for E	each St	ream		
	IV	Elective III	ļ ,	1 1	1 1	1 1	1 1	<u> </u>	<u> </u>	1 1	1
		Project Work		√		V	√	√	√	√	√

1 Certificate course is mandatory between 2nd and 3rd Semester

CREDIT STRUCTURE FOR MBA PROGRAMME

(From 2020 – 2021 onwards)

N o	Paper Code	Title of the Paper	Credits	Hours/ Week		Marks	3	
		I Semester			CIE	SEE	Total	
1	MVJ20MBA11	Organisational Behaviour	4	60	50	50	100	
2	MVJ20MBA12	Managerial Economics	4	60	50	50	100	
3	MVJ20MBA13	Accounting for Managers	4	60	50	50	100	
4	MVJ20MBA14	Principles of Management	4	60	50	50	100	
5	MVJ20MBA15	Business Communication	4	60	50	50	100	
6	MVJ20MBA16	Business Statistics & Analytics	4	60	50	50	100	
		Sub Total	24	60	300	300	600	
		II Semester			CIE	SEE	Total	
7	MVJ20MBA21	Human Resource Management	4	60	50	50	100	
8	MVJ20MBA22	Financial Management	4	60	50	50	100	
9	MVJ20MBA23	Research Methodology	4	60	50	50	100	
10	MVJ20MBA24	Legal Aspects of Business	4	60	50	50	100	
11	MVJ20MBA25	Marketing Management	4	60	50	50	100	
12	MVJ20MBA26	Entrepreneurial Development	4	60	50	50	100	
		Sub Total	24		300	300	600	
		III Semester			CIE	SEE	Total	
13	MVJ20MBA31	International Business Management	4	60	50	50	100	
14	MVJ20MBA32	Strategic Management	4	60	50	50	100	
15	MVJ20MBA33	Elective I ***	3	60	50	50	100	
16	MVJ20MBA34	Elective II ***	3	60	50	50	100	
17	MVJ20MBA35	Elective III ***	3	60	50	50	100	
19	MVJ20MBA309	Internship Study	6	4Weeks				
20	MVJ20MBA310	2 Certification Course	4		50	50	100	
		Sub Total	27		300	300	600	
	IV Semester				CIE	SEE	Total	
21			3	60	50	50	100	
22	MVJ20MBA42	Elective II ***	3	60	50	50	100	
23	MVJ20MBA43	Elective III ***	_	60	50	50	100	
24	MVJ20MBA44	Final project work	16	8Weeks	50	50	100	
		Sub Total	25		200	200	400	
		Grand Total	4 60 50 50 50 4 60 50 50 4 60 50 50 4 60 50 50 4 60 50 50 4 60 50 50 24 300 300 CIE SEE T 4 60 50 50 3 60 50 50 3 60 50 50 6 4weeks 4 50 50 50 27 300 300 CIE SEE T 3 60 50 50 50 3 60 50					

ELECTIVE SUBJECTS

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9
Stream/ Specialization: Marketing	g Manag	gement							
Consumer Behaviour					√	√	√	√	√
Retail Management	√		V		√			√	√
Services Marketing	√				√	√	√		1
Marketing Research & Analytics	√		V		√				1
Business Marketing	√				√	√	√	√	√
Supply Chain Management	√				√	√		√	√
Stream/ Specialization: Financial	Manage	ment							
Banking & Financial Services	√		√		√			√	√
Investment Management	√				√				√
Direct Taxation	√		√		√			√	√
Advanced Financial Management	√		√	√				√	√
Cost Management	√		V					√	√
Project Appraisal Planning & Control	√				√				√
Stream/ Specialization: Human R	esource	Manag	gement						
Recruitment & Selection	√		√		√			√	√
HR Analytics			√			√			√
Compensation & Reward System	√		V		√				√
Learning & Development	√		V		√			√	√
Industrial Relations & Labour Welfare	V		V		V			V	√
Conflict & Negotiation Management	√		V			V			√

